



Agenda Report Form

Open Session Item

SUBJECT: Quotation Award (Q-24-291) – Splunk Infrastructure Monitoring

PRESENTATION DATE: January 28, 2025

PRESENTATION BY: Brandi Kentner, CPPO, Director of Purchasing Department, and Josh O’Neal, Division Director, Information Systems

RECOMMENDED MOTION: Move to award the quote for Splunk Infrastructure Monitoring to the responsive, responsible quoter GHA Technologies Inc., of Scottsdale, AZ, with the lowest quoted price of \$61,389.

REPORT-IN-BRIEF: The County accepted quotes on December 18, 2024. The Request for Quotation (RFQ) was advertised on the County’s website, and on the County’s new online bidding site, Ionwave. Forty-one (41) persons/companies registered/downloaded the quotation document online. Nineteen (19) quotes were received. The three (3) low bidders were deemed non-responsive due to not being an approved reseller of the Splunk product.

Splunk is a cloud-based service that collects, manages, and analyzes machine-generated data to provide analytical data, IT observability, policy compliance, and enhanced cybersecurity.

DISCUSSION: N/A

FISCAL IMPACT: Funding in the amount of \$809,201 is available in the Department of Information Technologies operating budget 515180-10-11000.

CONCURRENCES: N/A

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

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1	Splunk Cloud Subscription with Standard Success Plan 50gb/day – Including – 4500 GB				
Supplier	QTY	UOM	Price	Extended	Supplier Notes
TandT LLC	1	EA	\$801.99	\$801.99	
Globla Providence LLC	1	EA	\$1,042.59	\$1,042.59	Good afternoon. We are submitting our quote as as required. Wwe will greatly appreciate the opportunity to working with you. We are very committed in delivering quality results. Thank you for consideration.
Malor & Company Inc (Headquarter)	1	EA	\$2,600.00	\$2,600.00	Please find our response Q-24-291 Addendum 2 (SPLUNK Infrastructure Monitoring) Issued
GHA Technologies Inc	1	EA	\$46,348.31	\$46,348.31	
Coquina (Coquina Labs Inc.)	1	EA	\$54,037.50	\$54,037.50	Coquina serves as a value-added software reseller to the public sector, we partner with leading OEMs to provide local and state governments with the best technology at the lowest price. Internally, we've invested in building systems to streamline the quoting and bidding process. this enable us to be more efficient and provide more value to public sector buyers. We hope that in a competitive bidding process we will able to save your taxpayers money compared with other resellers.
Miracle Software Systems Inc	1	EA	\$54,197.00	\$54,197.00	The submitted pricing is only for 2 line items requested in the RFQ.
Milliard Tek (Milliard Tek LLC)	1	EA	\$54,237.50	\$54,237.50	
vPrime Tech Inc	1	EA	\$54,306.40	\$54,306.40	
Axelliant LLC	1	EA	\$54,400.00	\$54,400.00	
Software Information Resource	1	EA	\$54,496.82	\$54,496.82	Thank you for the opportunity to assist. Please see attached SIRC Quote D24-F0842 for your SPLUNK requirement. Feel free to contact me if you have any questions, We are a Women-Owned Small Business based in Washington, DC.
Advanced Computer Concepts	1	EA	\$54,577.88	\$54,577.88	
Applied Technology Services	1	EA	\$54,600.00	\$54,600.00	Feel free to reach out to me if you have any questions or concerns at nickl@appliedtechnologyservices.com

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August Schell (August Schell Enterprises)	1	EA	\$54,848.06	\$54,848.06	Sir or Ma'am, Please find August Schell's submission for Slunk Infrastructure Monitoring RFQ #Q-24-291. We are appreciative of the opprtunity to proved a response and are ready to provide any additional information you may require. Thank you and have a great day.
tCognition, Inc.	1	EA	\$55,118.25	\$55,118.25	
Acachi LLC	1	EA	\$55,388.44	\$55,388.44	
Kambrian Corporation	1	EA	\$55,658.63	\$55,658.63	
En-Net Services	1	EA	\$56,199.00	\$56,199.00	
PY Concepts	1	EA	\$60,000.00	\$60,000.00	Splunk - Professional Services Daily Rate (remote) Part # PS-DAY-R1yr. Term Qty 10 (\$1,200.00)
Aspire Tech Services and Solutions Corp.	1	EA	\$66,000.00	\$66,000.00	

2 Splunk – Professional Services Daily Rate (remote)

Supplier	QTY	UOM	Price	Extended	Supplier Notes / Alternate Description
PY Concepts	7	EA	\$1,200.00	\$8,400.00	
[ALT1] PY Concepts	10	EA	\$1,200.00	\$12,000.00	Splunk - Professional Services Daily Rate (remote) Part # PS-DAY-R1yr. Term
Malor & Company Inc (Headquarter)	7	EA	\$1,950.77	\$13,655.39	
Coquina (Coquina Labs Inc.)	7	EA	\$2,041.24	\$14,288.68	
Miracle Software Systems Inc	7	EA	\$2,047.62	\$14,333.34	
vPrime Tech Inc	7	EA	\$2,051.40	\$14,359.80	
Software Information Resource	7	EA	\$2,058.59	\$14,410.13	
Advanced Computer Concepts	7	EA	\$2,061.65	\$14,431.55	
August Schell (August Schell Enterprises)	7	EA	\$2,071.86	\$14,503.02	
Milliard Tek (Milliard Tek LLC)	7	EA	\$2,075.00	\$14,525.00	
Axelliant LLC	7	EA	\$2,081.00	\$14,567.00	
tCognition, Inc.	7	EA	\$2,082.07	\$14,574.49	
Acachi LLC	7	EA	\$2,092.27	\$14,645.89	
Kambrian Corporation	7	EA	\$2,102.48	\$14,717.36	
En-Net Services	7	EA	\$2,122.89	\$14,860.23	
GHA Technologies Inc	7	EA	\$2,148.67	\$15,040.69	
Applied Technology Services	7	EA	\$2,190.00	\$15,330.00	
Aspire Tech Services and Solutions Corp.	7	EA	\$2,350.00	\$16,450.00	
TandT LLC	7	EA	\$2,509.99	\$17,569.93	
Globla Providence LLC	7	EA	\$3,295.49	\$23,068.43	

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TOTAL SUM (Item No.'s 1 and 2)	
Acachi LLC Austin, TX	\$70,034.33
Advanced Computer Concepts Information McLean, VA	\$69,009.43
Applied Technology Services Middle River, MD	\$69,930.00
Aspire Tech Services and Solutions Corporation Information New York, NY	\$82,450.00
August Schell Enterprises Rockville, MD	\$69,351.08
Axelliant, LLC Torrance 90503 Pakistan	\$68,967.00
Coquina Labs, Inc. New York, NY	\$68,326.18
En-Net Services Information Frederick, MD	\$71,059.23
GHA Technologies, Inc. Scottsdale, AZ	\$61,389.00
Globla Providence, LLC Upper Marlboro, MD	\$24,111.02
Kambrian Corporation LA Puente, CA	\$70,375.99
Malor & Company, Inc Information New York, NY	\$16,255.39
Milliard Tek Information Clarksburg, MD	\$68,762.50
Miracle Software Systems, Inc Information Novi, MI	\$68,530.34
PY Concepts Information Boerne, TX	\$68,400.00
Software Information Resource Information Washington, DC	\$68,906.95
TandT LLC Information Bowie, MD	\$18,371.92
tCognitive, Inc. Information Boston, MD	\$69,692.74
vPrime Tech Inc Information Houston, TX	\$68,666.20