



Open Session Item

SUBJECT: Bid Award (PUR-1720) – Four (4) Medical Ventilators for the Division of Emergency Services (DES)

PRESENTATION DATE: January 28, 2025

PRESENTATION BY: Brandi Kentner, CPPO, Director of Purchasing – Purchasing Eric Jacobs, Operations Manager, Division of Emergency Services.

RECOMMENDED MOTION: Move to award the purchase of four (4) Medical Ventilators for use by DES in the amount of \$16,500 per unit for a total cost of \$66,000 from Hamilton Medical, Inc. of Reno, NV based on its proposal dated January 14, 2025.

REPORT-IN-BRIEF: This state-of-the-art ventilator is replacing the Revel ventilators currently in use in the County. A ventilator is a medical device used to provide artificial ventilation to a non-breathing patient. The devices provides consistent breaths to the non-breathing patient and allows the clinician to utilize various settings to optimize the ventilations to benefit the patient. Patients needing artificial ventilation include those in cardiac or respiratory arrest, those critically ill or injured patients requiring sedation, paralysis and intubation in order for the clinician to provide adequate ventilation and those patients who are on a long-term ventilator due to their medical condition. Washington County is home to two (2) inpatient ventilator facilities and having these devices will allow the EMS clinicians to continue to provide mechanical ventilation to this patient population during their transport from the facility to the hospital. Our 4 EMS Supervisor units provide advanced level skills to critically ill or injured patients requiring sedation and paralysis to control their breathing.

The County accepted bids on January 17, 2025. The Invitation to Bid (ITB) was advertised on the State of Maryland's (eMMA) "*eMaryland Marketplace Advantage*" website, on the County's website, in the local newspaper, and on the County's new online bidding site, Ionwave. Twenty-three (23) persons/companies registered/downloaded the bid document online. One (1) bid was received.

DISCUSSION: N/A

FISCAL IMPACT: Funds are available in the department's operating budget account 600400-10-11520 in the amount of \$67,750.

CONCURRENCES: Dave Hayes, Division Director – DES

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A

PUR-1720 EMS OPERATIONS – MEDICAL VENTILATORS

1 Furnish and deliver Medical Ventilators as specified in the scope of work / specification.									
Supplier	City	State	QTY	UOM	Unit Price	Total Price	Supplier Notes	Manufacturer	Manufacturer #
Hamilton Medical, Inc	Reno	NV	4	EA	\$16,500.00	\$66,000.00	See below	Hamilton	T1

Mandatory Technical Specifications for Medical Ventilators

#3 Is capable of High Flow as an option

#6 Ventilator has the required alarms; Driving pressure is a monitored parameter

#9 Part # 000602; HME (Heat Moisture Exchanger)

#16 HAMILTON-T1 comes with a manufacturer warranty of two (2) year parts and one (1) year labor