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Open Session Item

**SUBJECT:** Bid Award (PUR-1682) - Grounds Maintenance for Various County Departments

**PRESENTATION DATE:** May 21, 2024

**PRESENTATION BY:** Brandi Naugle, CPPO, Buyer, Purchasing Department; George Sweitzer, Superintendent, Black Rock Golf Course

**RECOMMENDED MOTION:** Move to award the contract for Grounds Maintenance Chemicals for various county departments to the responsible, responsive vendor that met the specifications for each chemical item (as indicated on the Bid Tabulation) to Genesis Turfgrass of Glen Rock, PA.

**REPORT-IN-BRIEF:** The County accepted bids on May 1, 2024. The Invitation to Bid (ITB) was advertised on the State of Maryland's (eMMA) "*eMaryland Marketplace Advantage*" website, on the County's website, and in the local newspaper. Eleven (11) persons/companies registered/downloaded the bid document online. Four (4) bids were received. Three (3) of the four (4) bids submitted were deemed non-responsive due to the vendors not submitting the proper documents associated with this solicitation. This contract provides the needed chemicals for the Black Rock Golf Course, County Highway Department, and Department of Water Quality; the City of Hagerstown may utilize the contract. The contract term is one (1) year tentatively commencing July 1, 2024, and ending June 30, 2025.

**DISCUSSION:** N/A

**FISCAL IMPACT:** Funds are budgeted for the chemicals in various operating accounts.

**CONCURRENCES:** Public Works Director

**ALTERNATIVES:** N/A

**ATTACHMENTS:** Bid Tabulation Matrix

**PUR-1682**  
**Grounds Maintenance Chemicals**  
**for Black Rock Golf Course**

Item No.	Item Description / Formulation	Estimated Annual Usage	Estimated Annual Usage/Case Type	Unit of Measure	Genesis Turfgrass, Inc. Glen Rock, PA		Helena Agri Enterprises, LLC Knoxville, MD	
					Unit Price	Total Price	Unit Price	Total Price
1	Acclaim Extra	2	2-Gallons	Gallon	\$714.50	\$1,429.00	\$670.00	\$1,340.00
2	Enclave	15	3 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$122.00	\$1,830.00	\$122.00	\$1,830.00
3	Propiconazole 14.3%	12/15	3 Cases / 4 x 1 Gallons / or 2 x 2.5 Gallons / 4 Gallons / or 5 Gallons per Case	Gallon	\$57.98	\$869.70	\$58.85	\$706.20
4	Propamocarb Hydrochloride 66.2%	40	20 Cases / 2 x 1 Gallons 2 Gallons per Case	Gallon	\$223.95	\$8,958.00	\$235.00	\$9,400.00
5	Bensumec – 4LF	25	5 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$161.60	\$4,040.00	\$155.00	\$3,875.00 *
6	Thiophonate Methyl 46.2%	200	40 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$39.90	\$7,980.00	\$39.00	\$7,800.00
7	Alumimum Tris WDG 80%	220	10 Cases / 4 x 5.5 lbs. 22 lbs. per Case	Pound	\$16.76	\$3,687.20 *	\$17.00	\$3,740.00
8	Crossbow	15	15 Gallons / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$39.32	\$589.80	\$50.00	\$750.00
9	Chlorothalonil 54% 720 SFT	60	12 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$28.40	\$1,704.00	\$29.85	\$1,791.00
10	Acelepryn 18.4%	24	6 Gallons / 2 Quart Bottle	Quart	\$568.75	\$13,650.00	\$1,137.50	\$27,300.00 *
11	Dylox 420 SL	20	4 Cases / 2 x 2.5 Gallons 5 Gallons per Case	Gallon	\$95.94	\$1,918.80	\$96.34	\$1,926.80
12	Fore WSP	432	9 Cases / 8 x 4 x 1.5 lbs. 48 lbs. per Case	Pound	No Bid	No Bid	\$9.10	\$3,931.20
13	Head Way	8	4 Cases / 2 x 1 Gallons 2 Gallons per Case	Gallon	\$536.00	\$4,288.00	\$536.00	\$4,288.00
14	Tebuconazole 38.7%	25	25 Gallons / 4 x 1 Gallons / 4 Gallons per Case / or 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$48.95	\$1,223.75	\$51.95	\$1,298.75

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					Unit Price	Total Price	Unit Price	Total Price
15	Imidacloprid 21.4%	20	20 Cases / 4 x 1 Gallons / 4 Gallons per Case	Case	\$182.00	\$3,640.00	\$45.45	\$909.00 *
16	PCNB 40%	30	6 Cases / 2 x 2.5 Gallons / 5 Gallon Case	Gallon	\$84.06	\$2,521.80	\$58.85	\$1,765.50 *
17	Lontrel	32	8 Gallons / 1 Quart Bottle	Quart	\$184.00	\$5,888.00	\$180.75	\$5,784.00
18	Trinexapac – Ethyl 11.3%	10	2 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$108.58	\$1,085.80	\$96.50	\$965.00
19	Prograss	45	9 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$192.40	\$8,658.00	\$191.10	\$8,599.50
20	Provaunt WDG	2	2 Cases / 4 x 72 oz.	Case	\$1,814.40	\$3,628.80	\$1,814.40	\$3,628.80
21	Glyphosate 41%	20	4 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$17.30	\$346.00	\$21.45	\$429.00
22	Mefenoxam 22.5%	40	40 Gallons / 2 x 1 Case / 2 Gallon Cases / or 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$360.00	\$14,400.00	\$275.45	\$11,018.00
23	Talstar	8	2 Cases / 8 Gallons / 4 x 1-Gallon 4 Gallons per Case	Gallon	\$26.00	\$208.00	\$53.00	\$424.00
24	Trimec Classic	20	20 Gallons / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$53.60	\$1,072.00	\$55.00	\$1,100.00
25	Paclobutrazol 22.3%	3	3 Gallons 2 x 1 Gallon Cases	Gallon	\$143.25	\$429.75	\$145.40	\$436.20
26	Phosguard	200	200 Gallons 2 x 2.5 Gallon Cases	Gallon	\$24.98	\$4,996.00	No Bid	No Bid
27	Bayleton FLO	40	40 Gallons / 4 x 1 Gallon / 4 Gallon Case / or 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	No Bid	No Bid	\$786.00	\$31,440.00
28	Dismiss NXT	3	3 Cases / 4 x 60 Ounce Case	Case	\$1,960.00	\$5,880.00	\$1,960.00	\$5,880.00

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					Unit Price	Total Price	Unit Price	Total Price
29	Fluazinam 40SC	40	40 Gallons / 2 x 2.5 Gallons / 5 Gallons per case	Gallon	\$288.00	\$11,520.00	\$255.00	\$10,200.00
30	Poa Constrictor	12	9 Gallons / 96 Ounce Bottles / 12 Bottles per Case	Bottle	\$129.83	\$1,557.96	No Bid	No Bid
31	Signature XTRA Stressgard	24	132 Pounds / 5.5 Pound Bottle	Bottle	\$210.40	\$5,049.60	\$210.40	\$5,049.60
32	Barricade	10	10 Gallons 4 x 1 Gallon Case	Gallon	\$166.50	\$1,665.00	\$166.50	\$1,665.00
33	Mancozeb	450	450 Pounds 12-Pound bags	Pound	\$6.08	\$2,736.00	\$5.55	\$2,497.50
34	Fairview Select	50	50 Gallon / 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	\$165.70	\$8,285.00	No Bid	No Bid
35	Emerald	4	4 Cases / 0.49 Pound Packet / 10 Packet Case	Case	\$1,215.20	\$4,860.80	\$1,215.20	\$4,860.80
36	Prodiamine 40.7%	20	20 Gallons / 4 x 1 Gallon / 4 Gallon Case / or 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	\$82.20	\$1,644.00	\$77.25	\$1,545.00
37	Iprodione 23.3%	60	12 Cases / 2 x 2.5 Gal / 5 Gallon Case	Gallon	\$62.38	\$3,742.80	\$68.00	\$4,080.00
38	Axoxystrobin 22.9%	20	5 Cases / 4 x 1 Gallons / 4 Gallons per Case	Gallon	\$156.00	\$3,120.00	\$152.84	\$3,056.80

*\*Corrected Calculations based on Unit Pricing*

**Remarks / Exceptions:**

**Helena Agri Enterprises, LLC:** Non-Responsive due to incorrect FOP.

#10 - 4 Gal. instead of 2 Quart Bottle/Unit of Measure Per 4 Gal. instead of Quart

#13 - Generic option - 4x1 gal      Price/gal - \$260.00      Total - \$2080.00

#14 - 4 x 1 Gallons

#23 - Generic option - 4x1 gal      Price/gal - \$40.00      Total - \$320.00

#36 - 2 x 2.5 Gallon

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Item No.	Item Description / Formulation	Estimated annual Usage	Estimated Annual Usage / Case Type	Unit of Measure	Heritage Landscape Supply Group, Inc. McKinney, TX		Nutrien Ag Solutions Rosedale, MD	
					Unit Price	Total Price	Unit Price	Total Price
15	Imidacloprid 21.4%	20	20 Cases / 4 x 1 Gallons / 4 Gallons per Case	Case	\$45.47	\$909.40 *	\$46.67	\$933.40 *
16	PCNB 40%	30	6 Cases / 2 x 2.5 Gallons / 5 Gallon Case	Gallon	\$84.06	\$2,521.80	No Bid	No Bid
17	Lontrel	32	8 Gallons / 1 Quart Bottle	Quart	\$157.66	\$5,045.12	\$157.89	\$5,052.48
18	Trinexapac – Ethyl 11.3%	10	2 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$93.08	\$930.80	\$99.88	\$998.80
19	Prograss	45	9 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$174.14	\$7,836.30	\$177.50	\$7,987.50
20	Provaunt WDG	2	2 Cases / 4 x 72 oz.	Case	\$1,814.40	\$3,628.80	\$1,728.00	\$3,456.00
21	Glyphosate 41%	20	4 Cases / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$16.22	\$324.40	\$18.74	\$374.80
22	Mefenoxam 22.5%	40	40 Gallons / 2 x 1 Case / 2 Gallon Cases / or 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$342.79	\$13,711.60	\$327.45	\$13,098.00
23	Talstar	8	2 Cases / 8 Gallons / 4 x 1-Gallon 4 Gallons per Case	Gallon	\$37.17	\$297.36	\$37.99	\$303.92
24	Trimec Classic	20	20 Gallons / 2 x 2.5 Gallons / 5 Gallons per Case	Gallon	\$65.89	\$1,317.80	\$23.24	\$464.80
25	Paclobutrazol 22.3%	3	3 Gallons 2 x 1 Gallon Cases	Gallon	\$92.93	\$278.79	\$158.88	\$476.64
26	Phosguard	200	200 Gallons 2 x 2.5 Gallon Cases	Gallon	No Bid	No Bid	\$23.99	\$4,798.00
27	Bayleton FLO	40	40 Gallons / 4 x 1 Gallon / 4 Gallon Case / or 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	No Bid	No Bid	\$169.23	\$6,769.20
28	Dismiss NXT	3	3 Cases / 4 x 60 Ounce Case	Case	\$2,360.00	\$7,080.00	\$1,960.00	\$5,880.00

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Item No.	Item Description / Formulation	Estimated Annual Usage	Estimated Annual Usage / Case Type	Unit of Measure	Heritage Landscape Supply Group, Inc. McKinney, TX		Nutrien Ag Solutions Rosedale, MD	
					Unit Price	Total Price	Unit Price	Total Price
29	Fluazinam 40SC	40	40 Gallons / 2 x 2.5 Gallons / 5 Gallons per case	Gallon	\$245.48	\$9,819.20	\$229.20	\$9,168.00
30	Poa Constrictor	12	9 Gallons / 96 Ounce Bottles / 12 Bottles per Case	Bottle	\$83.72	\$1,004.64 *	\$117.15	\$1,405.80
31	Signature XTRA Stressgard	24	132 Pounds / 5.5 Pound Bottle	Bottle	\$210.40	\$5,049.60	\$210.50	\$5,052.00
32	Barricade	10	10 Gallons 4 x 1 Gallon Case	Gallon	\$166.50	\$1,665.00	\$166.50	\$1,665.00
33	Mancozeb	450	450 Pounds 12-Pound bags	Pound	\$5.43	\$2,443.50	\$4.99	\$2,245.50
34	Fairview Select	50	50 Gallon / 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	No Bid	No Bid	No Bid	No Bid
35	Emerald	4	4 Cases / 0.49 Pound Packet / 10 Packet Case	Case	\$1,215.20	\$4,860.80	\$1,215.20	\$4,860.80
36	Prodiamine 40.7%	20	20 Gallons / 4 x 1 Gallon / 4 Gallon Case / or 2 x 2.5 Gallon / 5 Gallons per Case	Gallon	\$66.72	\$1,334.40	\$72.99	\$1,459.80
37	Iprodione 23.3%	60	12 Cases / 2 x 2.5 Gal / 5 Gallon Case	Gallon	\$62.84	\$3,770.40	\$62.22	\$3,733.20
38	Axoxystrobin 22.9%	20	5 Cases / 4 x 1 Gallons / 4 Gallons per Case	Gallon	\$143.55	\$2,871.00	\$123.07	\$2,461.40

*\*Corrected Calculations based on Unit Pricing*

**Remarks / Exceptions:**

**Heritage Landscape Supply Group, Inc:** Non-Responsive due to incorrect FOP.

#25 - paclobutrazol alternate PACLO PRO 4X1G

#29 - fluzzinam 40sc alternate Quali-Pro Flexguard 2x1ga

#38 - azoxystrobin 22.9% alternate QUALI-PRO STROBE 2L 2x1ga (figured for 10 cases)

**Nutrien ag Solutions:** Non-Responsive due to incorrect FOP.