

Laboratory Services for Water/WasteWater Testing

				ALS Group USA Corp dba ALS Environmental Middletown, PA		Fredericktowne Labs Inc. Myersville, MD		Martel Laboratories JDS Inc. Baltimore, MD	
Item No.	Item Descriptions	Unit	No. Samples	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
Indicate the percentage premium your firm will add to each of the test costs below in the event of an accelerated test result requirement:				20%		* 50%		10%	
1	TKN	EA	100	\$19.00	\$1,900.00	\$45.00	\$4,500.00	\$17.50	\$1,750.00
2	Ammonia (NH3-N)	EA	100	\$6.00	\$600.00	\$35.00	\$3,500.00	\$17.50	\$1,750.00
3	Cyanide	EA	100	\$19.00	\$1,900.00	\$45.00	\$4,500.00	\$28.00	\$2,800.00
4	VOCs (Test Method 524, 524.2)	EA	30	\$44.00	\$1,320.00	\$150.00	\$4,500.00	\$140.00	\$4,200.00
5	VOCs (Test Method 624)	EA	30	\$44.00	\$1,320.00	\$150.00	\$4,500.00	\$140.00	\$4,200.00
6	Semi-volatiles (Test Method 525)	EA	25	\$109.00	\$2,725.00	\$270.00	\$6,750.00	\$400.00	\$10,000.00
7	Semi-volatiles (Test Method 625)	EA	25	\$109.00	\$2,725.00	\$270.00	\$6,750.00	\$280.00	\$7,000.00
8	Pesticides & PCB's (Method 508)	EA	30	\$69.00	\$2,070.00	\$180.00	\$5,400.00	\$165.00	\$4,950.00
9	Pesticides & PCBs (Test Method 608)	EA	40	\$69.00	\$2,760.00	\$180.00	\$7,200.00	\$115.50	\$4,620.00
10	Pesticides & PCB's (Method 505)	EA	10	\$69.00	\$690.00	\$180.00	\$1,800.00	\$200.00	\$2,000.00
11	BTEX, MTBE & TPH	EA	5	\$39.00	\$195.00	\$290.00	\$1,450.00	\$87.50	\$437.50
12	BTEX (Test Method 602)	EA	5	\$28.00	\$140.00	\$135.00	\$675.00	\$100.00	\$500.00
13	MTBE (Test Method 602)	EA	5	\$28.00	\$140.00	\$135.00	\$675.00	\$100.00	\$500.00
14	TPH (Test Method 602)	EA	20	\$29.00	\$580.00	\$150.00	\$3,000.00	\$45.50	\$910.00
15	Herbicides	EA	20	\$70.00	\$1,400.00	\$225.00	\$4,500.00	\$175.00	\$3,500.00
16	TCLP Metals	EA	10	\$55.00	\$550.00	\$225.00	\$2,250.00	\$171.50	\$1,715.00
17	TCLP Organic	EA	10	\$228.00	\$2,280.00	\$765.00	\$7,650.00	\$875.00	\$8,750.00
18	Flash Point	EA	40	\$10.00	\$400.00	\$65.00	\$2,600.00	\$42.00	\$1,680.00

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19	Mercury	EA	40	\$12.00	\$480.00	\$35.00	\$1,400.00	\$28.00	\$1,120.00
20	Total Phosphorus	EA	50	\$12.00	\$600.00	\$35.00	\$1,750.00	\$17.50	\$875.00
21	Individual Metal Analyses	EA	60	\$2.40	\$144.00	\$506.00	\$30,360.00	\$17.50	\$1,050.00
22	Color	EA	20	\$5.00	\$100.00	\$22.00	\$440.00	\$17.50	\$350.00
23	Phenol	EA	10	\$12.00	\$120.00	\$210.00	\$2,100.00	\$28.00	\$280.00
24	Surfactants	EA	10	\$20.00	\$200.00	\$70.00	\$700.00	\$52.50	\$525.00
25	Odor	EA	10	\$5.00	\$50.00	\$20.00	\$200.00	\$35.00	\$350.00
26	TOC's	EA	80	\$16.00	\$1,280.00	\$40.00	\$3,200.00	\$50.00	\$4,000.00
27	Hexavalent Chromium	EA	20	\$9.00	\$180.00	\$35.00	\$700.00	\$21.00	\$420.00
28	Nitrate/Nitrite	EA	50	\$7.00	\$350.00	\$45.00	\$2,250.00	\$17.50	\$875.00
29	Atrazine	EA	10	\$69.00	\$690.00	\$270.00	\$2,700.00	\$400.00	\$4,000.00
30	Oil & Grease	EA	30	\$27.00	\$810.00	\$60.00	\$1,800.00	\$35.00	\$1,050.00
31	Formaldehyde	EA	10	\$75.00	\$750.00	\$175.00	\$1,750.00	\$70.00	\$700.00
32	Trihalomethanes TTHM (method 524.2)	EA	100	\$30.00	\$3,000.00	\$90.00	\$9,000.00	\$140.00	\$14,000.00
33	Sludge Analyses	EA	20	\$132.00	\$2,640.00	\$745.00	\$14,900.00	\$266.00	\$5,320.00
34	Dioxin	EA	5	\$220.00	\$1,100.00	\$450.00	\$2,250.00	\$412.50	\$2,062.50
35	Asbestos	EA	5	\$120.00	\$600.00	\$200.00	\$1,000.00	\$150.00	\$750.00
36	Haloacetic Acids	EA	50	\$65.00	\$3,250.00	\$200.00	\$10,000.00	\$140.00	\$7,000.00
37	Calcium Carbonate Equivalent	EA	10	\$10.00	\$100.00	\$100.00	\$1,000.00	\$21.00	\$210.00
38	PCB's for sludge	EA	20	\$45.00	\$900.00	\$200.00	\$4,000.00	\$52.50	\$1,050.00

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39	GRO	EA	4	\$29.00	\$116.00	\$75.00	\$300.00	\$100.00	\$400.00
40	DRO	EA	4	\$30.00	\$120.00	\$75.00	\$300.00	\$87.50	\$350.00
41	Percent Solids	EA	20	\$5.00	\$100.00	\$20.00	\$400.00	\$10.50	\$210.00
42	Heterotrophic Plate Count	EA	10	\$15.00	\$150.00	\$30.00	\$300.00	\$21.00	\$210.00
43	Sulfate	EA	15	\$7.00	\$105.00	\$23.00	\$345.00	\$21.00	\$315.00
44	COD	EA	10	\$7.00	\$70.00	\$35.00	\$350.00	\$17.50	\$175.00
45	ITHM and HAAS for drinking water	EA	20	\$95.00	\$1,900.00	\$290.00	\$5,800.00	\$280.00	\$5,600.00
46	Sulfide	EA	10	\$15.00	\$150.00	\$35.00	\$350.00	\$24.50	\$245.00
47	Sulfite	EA	10	\$15.00	\$150.00	\$50.00	\$500.00	\$17.50	\$175.00
48	EPA 8260	EA	10	\$44.00	\$440.00	\$150.00	\$1,500.00	\$140.00	\$1,400.00
49	Chloride	EA	5	\$7.00	\$35.00	\$23.00	\$115.00	\$17.50	\$87.50
50	Ortho-Phosporous	EA	75	\$8.00	\$600.00	\$23.00	\$1,725.00	\$17.50	\$1,312.50
51	Bromide (br)	EA	30	\$7.00	\$210.00	\$23.00	\$690.00	\$30.00	\$900.00
52	Cryptosporidium	EA	5	\$281.25	\$1,406.25	\$550.00	\$2,750.00	\$600.00	\$3,000.00
53	Giardia	EA	5	\$281.25	\$1,406.25	\$550.00	\$2,750.00	\$600.00	\$3,000.00
TOTAL BID SUM ITEMS 1 TROUGH 53					\$47,997.50		\$181,875.00		\$124,630.00

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Remarks / Exceptions:

Fredericktowne Labs, Inc.

* 5 working days

Item #11 - GPA 8260 & 8015-GRO-DRO

Item #12 (Test Method-~~602~~) 8260Item #13 (Test Method-~~602~~) 8260Item #14 (Test Method ~~602~~) 8260 GRO & DRO

Item #15 - EPA 515

Item #16 - RCRA8

Item #21 - 23e#22

Item #23 - EPA8270 NPW

Item #29 - EPA 525

Item #31 - 8315 NPW

Item #35 - EPA 100.2 Fibers >10 microns

Item #39 - 8015

Item #40 - 8015

Item #42 Sm Plate

Item #47 - 8M4500

Item #52 - Filtered Sample - Not whole volume

Item #53 - Filtered Sample - Not whole volume