



## Agenda Report Form

## Open Session Item

**SUBJECT:** Bid Award (PUR-1365) Swimming Pool and Water/Wastewater Treatment Chemicals

**PRESENTATION DATE:** October 31, 2017

**PRESENTATION BY:** Brandi Naugle, CPPB, Buyer – Purchasing Department and Dan Divito, Deputy Director – Department of Water Quality

**RECOMMENDED MOTION:** Move to award the bids for Swimming Pool and Water/Wastewater Treatment Chemicals to the responsive, responsible bidders with the lowest bids for each item.

<u>Product/ (Estimated Annual Usage)</u>	<u>Vendor</u>	<u>Unit Price</u>	<u>Unit of Measure</u>
<b>Item #12</b> - Sodium Hypochlorite (110 drums)	Univar USA, Inc. Middletown, PA	\$2.425/gal.	55-Gallon Drum
<b>Item #14</b> – Caustic Soda (Sodium Hydroxide) (11,935 pounds)	Univar USA, Inc. Middletown, PA	\$3.06/gal.	55-Gallon Drum
<b>Item #15</b> – Ferrous Chloride Solution (14,000 bulk gallons)	Kemira Water Solutions, Inc. Lawrence, KS	\$.92/gal.	Gallon Bulk
<b>Item #16A</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) (75 gallons)	Univar USA, Inc. Middletown, PA	\$12.90/gal.	15-Gallon Pail
<b>Item #16B</b> – Hydrofluosilic Acid (H <sub>2</sub> SiF <sub>6</sub> ) (165 gallons)	Univar USA, Inc. Middletown, PA	\$6.53/gal.	55-Gallon Drum
<b>Item #17</b> – DelPac 2000 (Polyaluminum Chloride Hydroxide Sulfate Solution) 144,000 Pounds	USALCO Baltimore Plant Baltimore, MD	\$.11/lb.	Bulk Pounds
<b>Item #19</b> – Sodium Hypochlorite (47 Drums)	Univar USA, Inc. Middletown, PA	\$2.425/gal.	55-Gallon Drum

<b>Product/ (Estimated Annual Usage)</b>	<b>Vendor</b>	<b>Unit Price</b>	<b>Unit of Measure</b>
<b>Item #20</b> – Cyanuric Acid (100-200 pounds)	Amato Industries, Inc./ AMCHLOR Silver Spring, MD	\$1.58/lb.	Pound
<b>Item #21</b> – Calcium Chloride (500 – 600 pounds)	Amato Industries, Inc./ AMCHLOR Silver Spring, MD	\$.4312/lb.	Pound
<b>Item #22</b> – Muriatic Acid (20-40 Pounds)	Amato Industries, Inc./ AMCHLOR Silver Spring, MD	\$10.00/lb.	Pound
<b>Item #24</b> – DelPAC 2020 (Polyaluminum Hydroxychlorosulfate Solution) 40 Drums	Univar USA, Inc. Middletown, PA	\$3.71/lb.	55-Gallon Drums
<b>Item #30</b> – Bacterial Enzymatic Powder (1,500 pounds)	Maryland Company, Inc. Baltimore, MD	\$9.88/lb.	Pound
<b>Item #33</b> – DelPAC 2000 (Aluminum Chloride Hydroxide Sulfate) (4-55 gallon drums)	Univar USA, Inc. Middletown, PA	\$4.53/gal.	55-Gallon Drum
<b>Item #34</b> – Liquid Aluminum Sulfate (8,000 gallons)	Univar USA, Inc. Middletown, PA	\$1.49/gal.	Gallon Bulk
<b>Item #35</b> – Micro C 2000 (48 – 240 Gallon Totes)	Univar USA, Inc. Middletown, PA	\$3.48/gal.	240 Gallon Tote

**REPORT-IN-BRIEF:** The County accepted bids on October 4, 2017 for the swimming pool and water/wastewater treatment chemical requirements for County using departments as well as for the City of Hagerstown. The bid was advertised in the local newspaper, on the State of Maryland’s “*eMaryland Marketplace*” website, and on the County’s website. The term of this Contract is for a one (1) year period tentatively beginning December 1, 2017 with no options for renewal. The above recommendations are for the County’s requirements only; the City of Hagerstown shall make its awards independently from the County.

**DISCUSSION:** N/A

**FISCAL IMPACT:** Funds are available in various accounts for chemicals for the Department of Water Quality facilities and Parks and Facilities Department.

**CONCURRENCES:** County using departments.

**ALTERNATIVES:** N/A

**ATTACHMENTS:** The complete Bid Tabulation may be viewed on-line at:  
<https://www.washco-md.net/wp-content/uploads/2017/10/purch-pur-1365-bidtab.pdf>

**AUDIO/VISUAL NEEDS:** N/A