



Open Session Item

SUBJECT: **Bulk Road Salt (PUR-1324) Contract Termination**

PRESENTATION DATE: November 15, 2016

PRESENTATION BY: Rick Curry, CPPO, Buyer – Purchasing Department

RECOMMENDED MOTION: Move to take action that is in the best interest of the County to terminate the Bulk Road Salt contract awarded to Global Ventures of North America, LLC of Durham, NC who submitted the lowest bid price in the amount of \$60.00 per ton for breach of contract and to award the bulk road salt contract to the next responsible, responsive bidder – **Eastern Salt Company, Inc., of Lowell, MA** who submitted a bid price in the amount of **\$64.00** per ton.

REPORT-IN-BRIEF: The Invitation to Bid was advertised in the local newspaper, on the County’s website, and on the State of Maryland’s *eMaryland Marketplace* website. A total of eight (8) bids were received; one (1) being a “No Bid”. This is an as-needed requirements contract that guaranteed neither minimum/maximum quantity of bulk road salt to be purchased.

On September 20, 2016 the Board awarded the bulk road salt contract to Global Ventures of North America, LLC. The delivery provision in the bid document states that the vendor shall deliver road salt to the various location listed in the bid document within forty-eight (48) hours of request. On October 26, 2016 a purchase order was issued to Global Ventures of North America, LLC to deliver one thousand five hundred (1,500) tons of road salt. The County has yet to receive any road salt; staff is recommending that the Board terminate Global Ventures of North America, LLC’s contract because Global Ventures of North America, LLC has breached the contract.

DISCUSSION: N/A

FISCAL IMPACT: Funds are available in various accounts to purchase the road salt for the Department of Water Quality, Highway Department, and Parks and Facilities Department.

CONCURRENCES: County Administrator

ALTERNATIVES: N/A

ATTACHMENTS: Bid Tabulation Matrix

AUDIO/VISUAL NEEDS: N/A